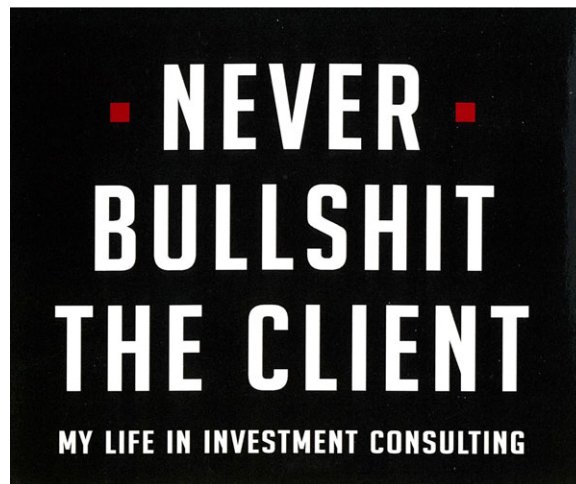


MEMORANDUM

FROM: Ted Aronson
DATE: September 24, 2019
RE: **RICHARD ENNIS**

This book is hot off the press. (Ennis beat me to Wall Street by only about 4 years, so I'm sure I will enjoy and relate to his memoir.)

Right off the bat, I enjoy and relate to his book's title:



"...a short book on how to build a professional firm and a series of insights into the wonderful history of institutional investing."
— CHARLES D. ELLIS

"Richard Ennis shares his experiences with splendid details that are engrossing and delightfully insightful."
— GARY P. BRINSON

"*Never Bullshit the Client* hits the trifecta... short, wise and very entertaining."
— JACK R. MEYER

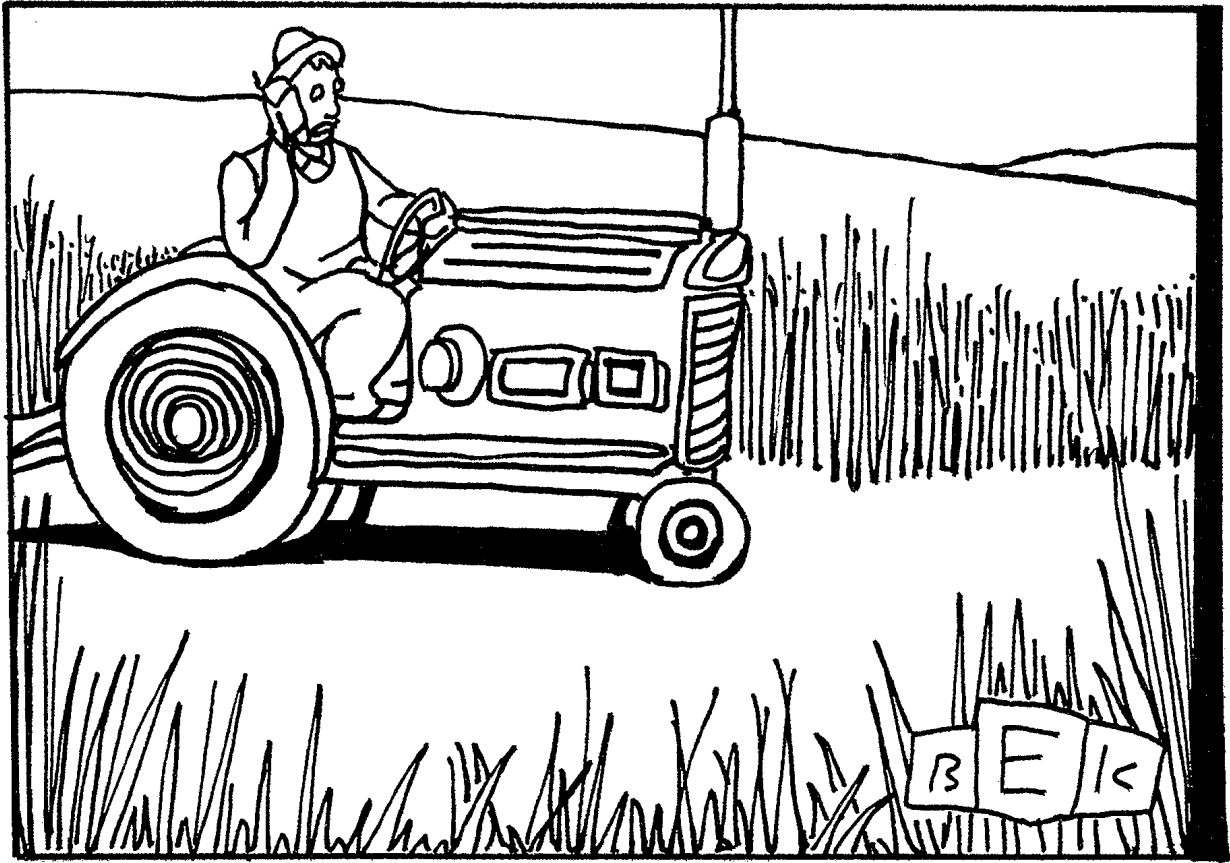
RICHARD M. ENNIS

Holler if you'd like a copy.



TRA
aronson@ajopartners.com

gce



"Right now, I'm dealing with all this spring bullshit."